



For Shannon Lenstra and Fran Morisset, co-owners of Kon-strux Developments, the best part of their job is seeing a client's house turn into a home. This kind of career satisfaction comes from starting every renovation project by listening, asking questions and learning about the unique needs and desires of the homeowners. "We never have assumptions going into our meetings with our clients," says Shannon. "They define what they want and who they are. We then drive the project to ultimately reflect their personal lifestyle and comfort."

ALL OR SOME

Part of being pliable to their clients' needs is providing the right team for the right job. "We are just as happy to create a successful project that starts as a raw idea session, as we are to work with a client who has plans in hand," says Fran. "We have a whole team of like-minded professionals and skilled trades to draw from to work with our clients." The Kon-strux crew has seen it all; from complete house renovations to home theatres, additional levels, garages that could rightfully be called "The Garage-mahal", gourmet kitchens...they have the skill set and attitude to joyfully join their clients in fulfilling their dream of the perfect space.

ATTENTION TO DETAIL

Clients of Kon-strux find the company's 'Can Do' attitude only accentuates their skills and work ethic. The following note came to Kon-strux after a particularly complicated renovation: "You accomplished, on-time, what was an audacious goal in the heated construction environment in Calgary at that time, and you did so with an attention to detail I have never seen before in the half-dozen renovation projects I have undertaken in my life."

For Fran and Shannon being detail oriented is what sets them apart. "I don't know if it's because we're women and that's part of our programming," says Shannon. "But most of our clients are professionals who know what they want and they expect us to take care of making it happen down to the smallest detail – We love that!"

“ We're in this to help improve people's lives in the most important place – their home. ”

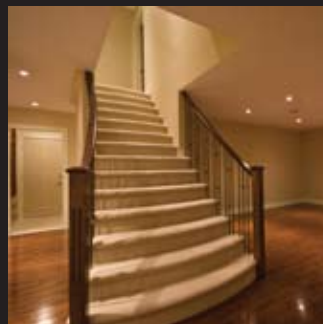
*Shannon Lenstra
Co-founder, Kon-strux Developments*

ALL ON THE TABLE

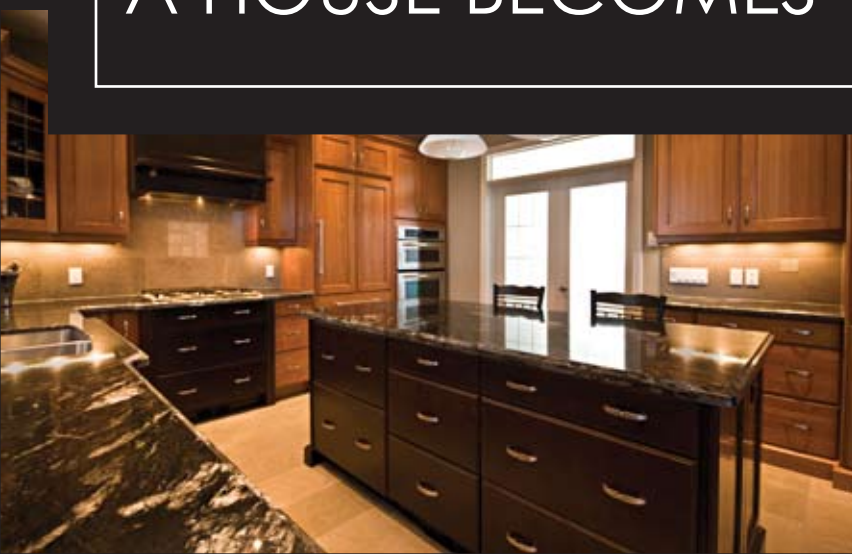
Probably the biggest hurdle for people deciding whether or not to renovate is the loss of control. Most are scared they will be hit with non-descript bills with no idea where the money went or how much more it will cost before they are finished. "First, we work with our clients to develop a budget that supports their wish-list. For some, a wish-list that works with their budget," says Fran. "Once the work starts, we have a systematic method to track and report all costs and changes. Our open bookkeeping approach and billing system allows our clients to know exactly how their renovation dollars were spent. But we don't stop there. We have 'Customer Walk-Throughs and Sign-offs' at each critical juncture in the renovation. It keeps the control of the project squarely in the client's hands, where it should be."

WHAT MAKES A HOUSE A HOME?

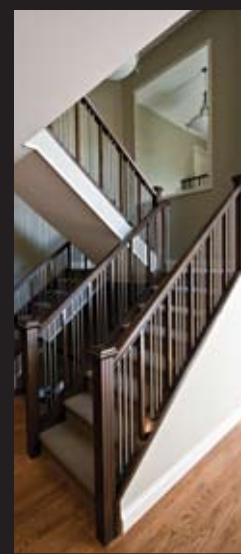
Kon-strux has a client who used to use any excuse to avoid spending time at home. After the renovation he not only entertains guests now, he's using it as a home office every day. "We aren't here to offer cookie-cutter solutions," says Shannon. "We're in this to help improve people's lives in the most important place – their home."



A HOUSE BECOMES YOUR HOME



photography by Danene Lenstra



Custom Renovation
Design Build
Project Management
Interior Design



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